



# THE ABILITY TO PRODUCE WEALTH

... a new series from Deuteronomy 8

A Charge to **OBEY** 

A Charge to REMEMBER

A Charge to TRUST

A Charge to STAY ON the Mission

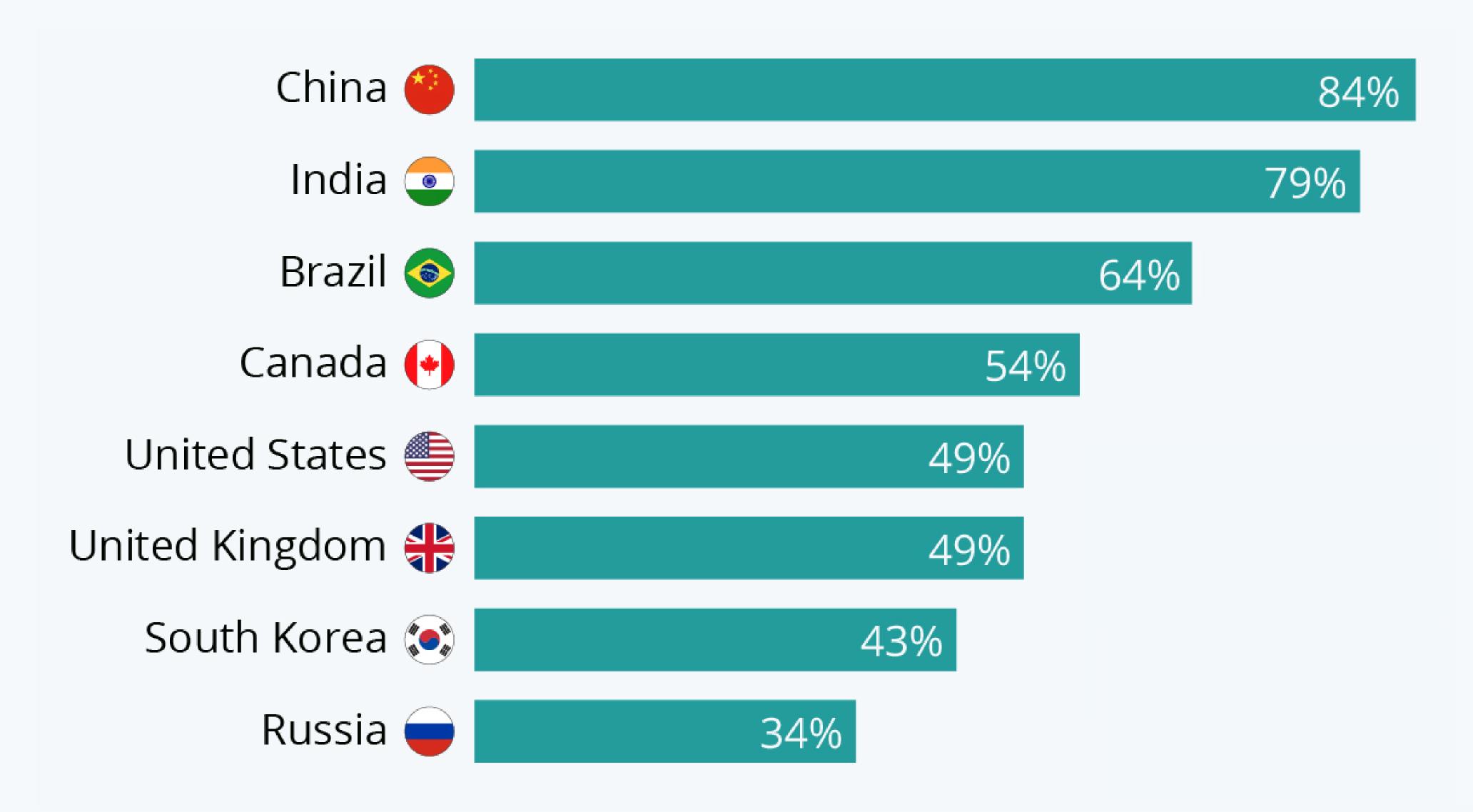


# Deuteronomy 8:18 NIV

"But remember the Lord your God, for it is he who gives you the ability to produce wealth, and so confirms his covenant, which he swore to your ancestors, as it is today."



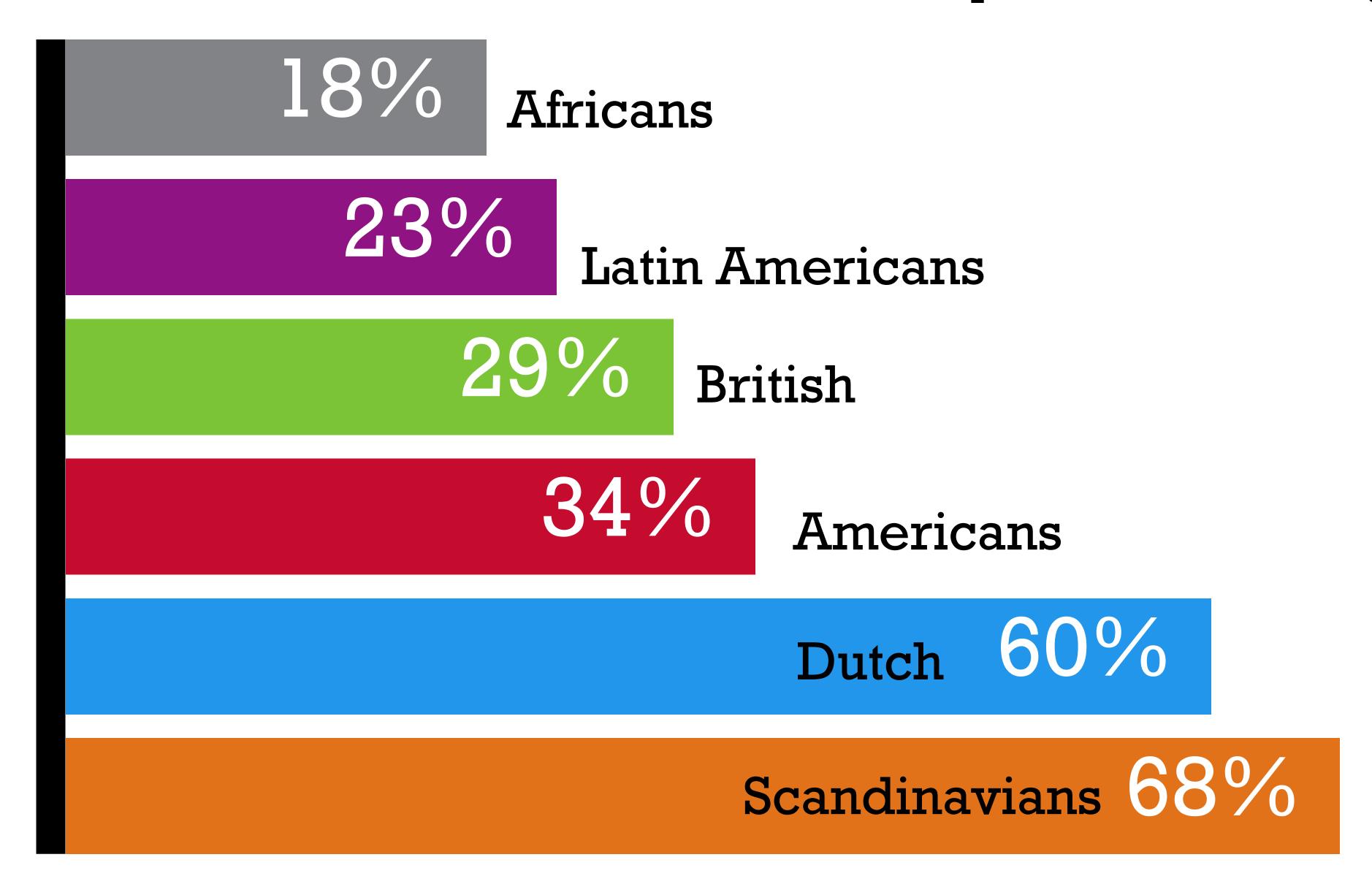
# Public trust in business (2021)



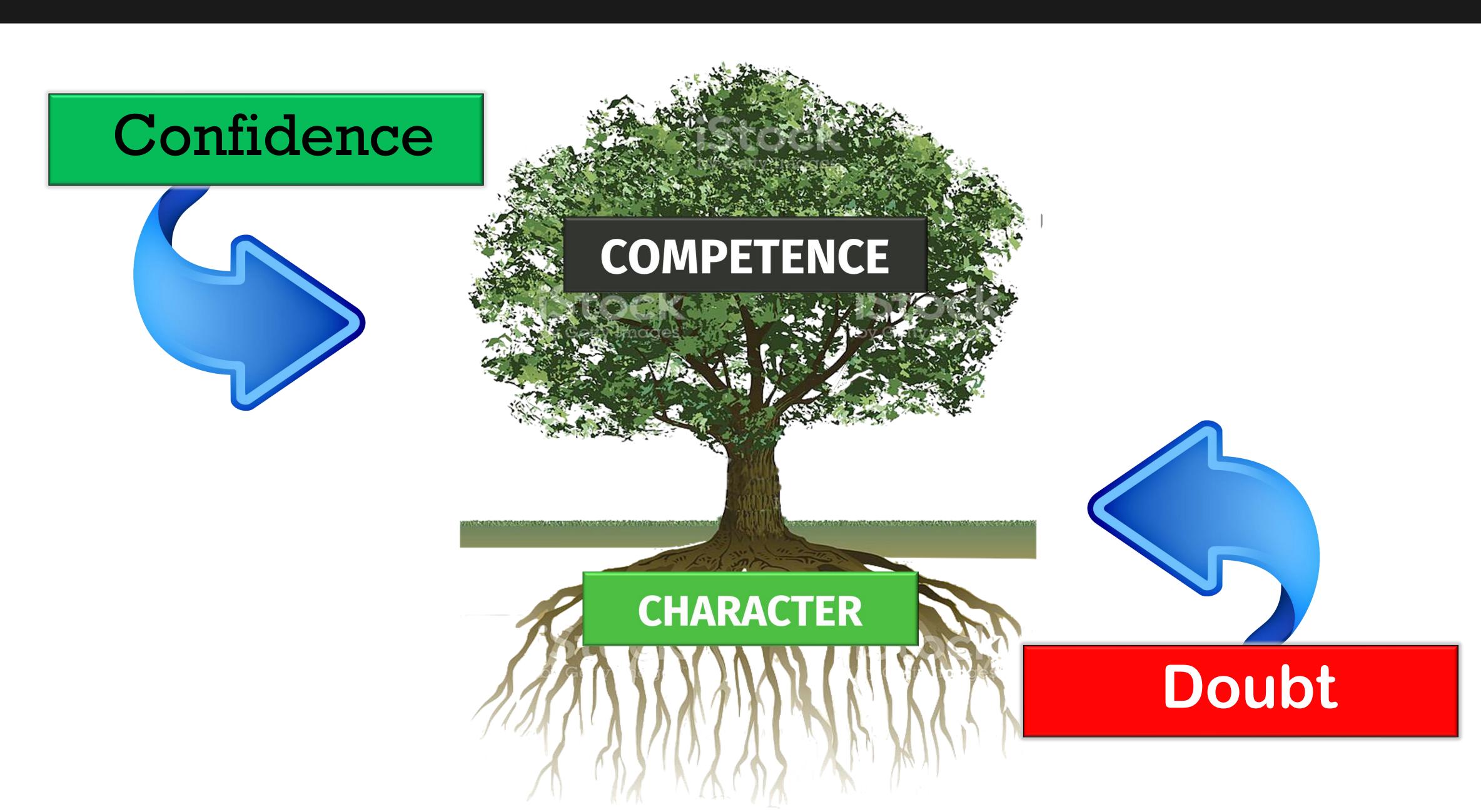


# People Who Trust Other People

David Halper, British Sociologist (2006)



# What is Trust?



# Harvard Business Review



What's Needed Next: A Culture of Candor

James O'Toole and Warren Bennis The Buck Stops (and Starts) at Business School Joel M. Podolny

The Real Problem with Trust Roderick M. Kramer SPOTLIGHT ON TRUST

Despite deceit, greed, and incompetence on a previously unimaginable scale, people are still trusting too much.

by Roderick M. Kramer

# Retninking Trust

FOR THE PAST TWO DECADES, trust has been touted as the all-powerful lubricant that keeps the economic wheels turning and greases the right connections – all to our collective benefit. Popular business books proclaim the power and virtue of trust. Academics have enthusiastically piled up study after study showing the varied benefits of trust, especially when it is based on a clear track record, credible expertise, and prominence in the right networks.

Then along came Bernie. There was "something about this person, pedigree, and reputation that inspired trust," mused one broker taken in by Bernard Madoff, who confessed to a \$65 billion Ponzi scheme – one of the largest and most successful in history. On the surface, Madoff possessed all the bona fides – the record, the résumé, the expertise, and the social connections. But the fact that so many people, including some sophisticated financial experts and business leaders, were lulled into a false sense of security when dealing with Madoff should give us pause. Why are we so prone to trusting?

# Harvard Business Review

www.hbr.org June 2009

Let's begin by looking

so prone to trust.

## **To Trust Is Human**

It all starts with the brain. Thanks to our large brains, humans are born physically premature and highly dependent on caretakers. Because of this need, we enter the world "hardwired" to make social connections. The evidence is impressive: Within one hour of birth, a human infant will draw her head back to look into the eyes and face of the person gazing at her. Within a few more hours, the infant will orient her head in the direction of her mother's voice. And, unbelievable as it may seem, it's only a matter of hours before the infant can actually mimic a caretaker's expressions. A baby's mother, in turn, responds and mimics her child's expression and emotions within seconds.

In short, we're social beings from the get-go: We're born to be engaged and to engage others, which is what trust is



Despite deceit, greed, and incompetence on

this comes from a study by researcher Lisa DeBruine. She developed a clever technique for creating an image of another person that could be morphed to look more and more (or less and less) like a study participant's face. The greater the similarity, DeBruine found, the more the participant trusted the person in the image. This tendency to trust people who resemble us may be rooted in the possibility that such people might be related to us. Other studies have shown that we like and trust people who are members of our own social group more than we like outsiders or strangers. This in-group effect is so powerful that even random assignment into small groups is sufficient to create a sense of solidarity.

As psychologist Dacher Keltner and others have shown, physical touch also has a strong connection to the experience of trust. In one experiment involving a game widely used to study decisions to trust, an experimenter made it a point, while

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# Harvard Business Review

How to Be a Good Boss in a Bad Economy

not entirely irrational that we have a bias toward trust.

## **But Our Judgment Is Sometimes Poor**

If it's human to trust, pour of it's just as human to err. Indeed, a lot of research confidence of the organism of the first place, but they also make us the confidence of the organism of physical similarities and other surface cues can prove disastrous when combined with the way we process information.

One tendency that skews our judgment is our proclivity to see what we want to see. Psychologists call this the



Despite deceit, greed, and incompetence on a previously unimaginable scale, people are still trusting too much.

confirmation bias. Because of it we pay more attention to, and overweight in importance, evidence supporting our hypotheses about the world, while downplaying or discounting discrepancies or evidence to the contrary. In one laboratory game I conducted, individuals who were primed to expect a possible abuse of trust looked more carefully for signs of untrustworthy behavior from prospective partners. In contrast, those primed with more positive social expectations paid more attention to evidence of others' trustworthiness. Most important, individuals' subsequent decisions about how much to trust the prospective partners were swayed by those expectations.

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# Deuteronomy 8:18 NLT

"Remember the Lord your God. He is the one who gives you **power to be successful**, in order to fulfill the covenant he confirmed to your ancestors with an oath."



# # 1 : THE LORD IS PREPARING YOUFOR SUCCESS

# Deuteronomy 8:16 ESV who fed you in the wilderness with manna that your fathers did not know, that he might humble you and test you, to do you good in the end.

# Before anything else, preparation is the key to success.

Alexander Graham Bell

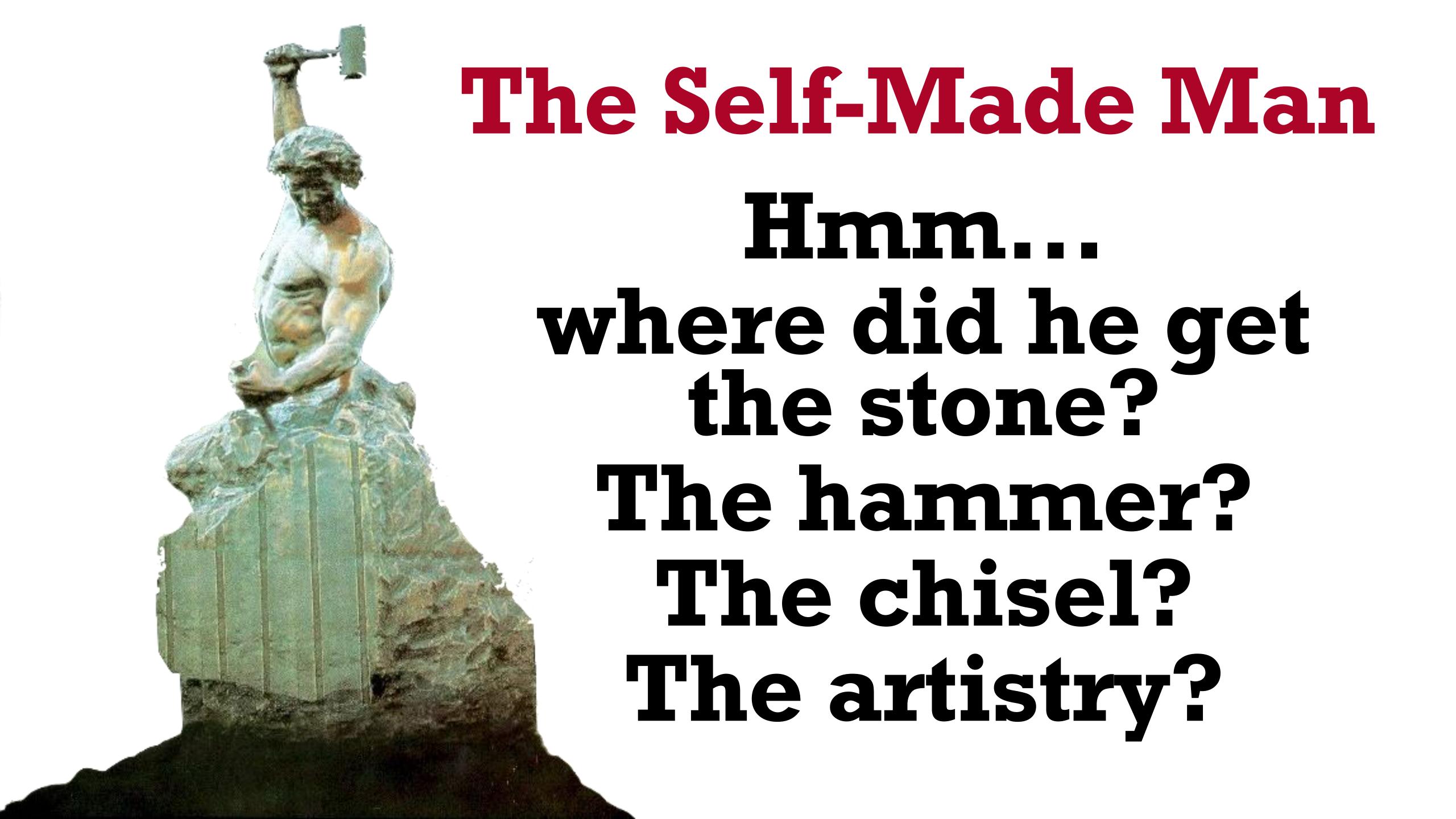
# Deuteronomy 8:15-16 ESV

wilderness, with its fiery serpents and scorpions and thirsty ground where there was no water, who *brought* you water out of the flinty rock, <sup>16</sup> who fed you in the wilderness with manna that your fathers did not know, that he might humble you and test you, to do you good in the end.



# Deuteronomy 8:17 ESV

17 Beware lest you say in your heart, 'My power and the might of my hand have gotten me this wealth.'





We have the kind of self-made-man myth, which says that super-successful people did it themselves.

— Malcolm Gladwell —



# Deuteronomy 8:5-6 ESV

<sup>5</sup> Know then in your *heart* that, as a man *disciplines his son*, the Lord your *God disciplines you*. <sup>6</sup> So you shall keep the commandments of the Lord your God by *walking in his ways* and by *fearing him*. <sup>7</sup> For the Lord your God is bringing you into a *good land*, a land of *brooks of water*, of *fountains* and *springs*, flowing out in the valleys and hills,



# Hebrews 12:11 ESV

11 For the moment all discipline *seems painful* rather than pleasant, but later it yields the peaceful *fruit of righteousness* to those who have been trained by it.

# #2: THE LORD IS GIVING YOU POWER FOR SUCCESS

## Deuteronomy 8:18 NIV

But remember the Lord your God, for it is he who gives you the ability to produce wealth, and so confirms his covenant, which he swore to your ancestors, as it is today

# Deuteronomy 8:18 NIV

"But remember the Lord your God, for it is he who gives you the ability to produce wealth, and so confirms his covenant, which he swore to your ancestors, as it is today."



# 1 Corinthians 1:31 ESV

31 so that, as it is written, "Let the one who *boasts*, boast in the Lord."



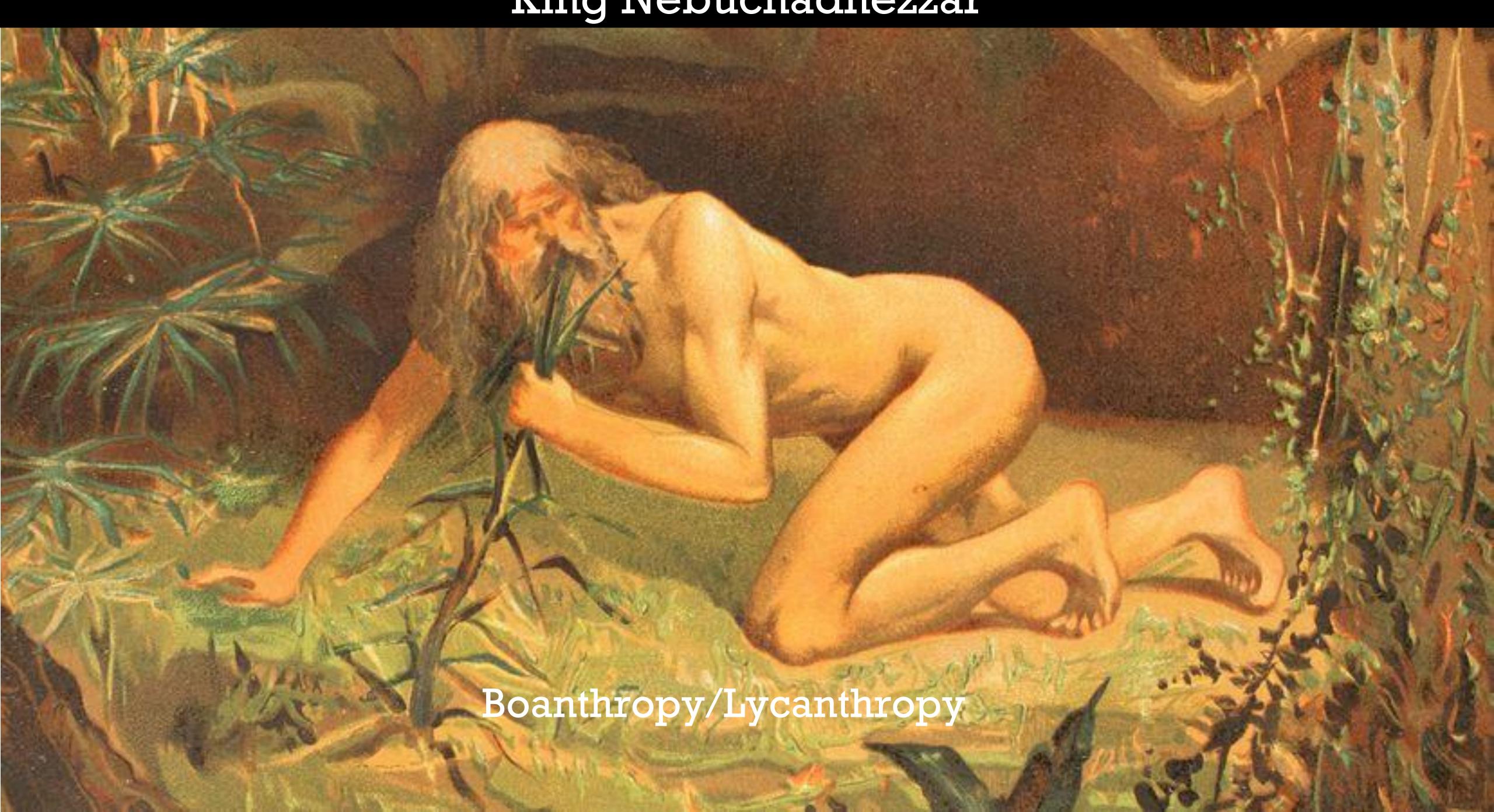
Daniel 4:30 ESV

answered and said,
"Is not this great
Babylon, which I
have built by my
mighty power as a
royal residence and
for the glory of my
majesty?"

# Daniel 4:33 ESV

Nebuchadnezzar was fulfilled. He was driven away from people and *ate grass like the ox*. His body was drenched with the dew of heaven until his *hair grew* like the feathers of an eagle and his *nails like the claws* of a bird.

King Nebuchadnezzar



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10 July 2013



By Prospector

# Nebuchadnezzar and boanthropy

It should be fairly easy to spot a patient suffering from boanthropy. He or she may well be down on all fours chewing grass. Boanthropy is a psychological disorder in which the sufferer believes he or she is a cow or ox.

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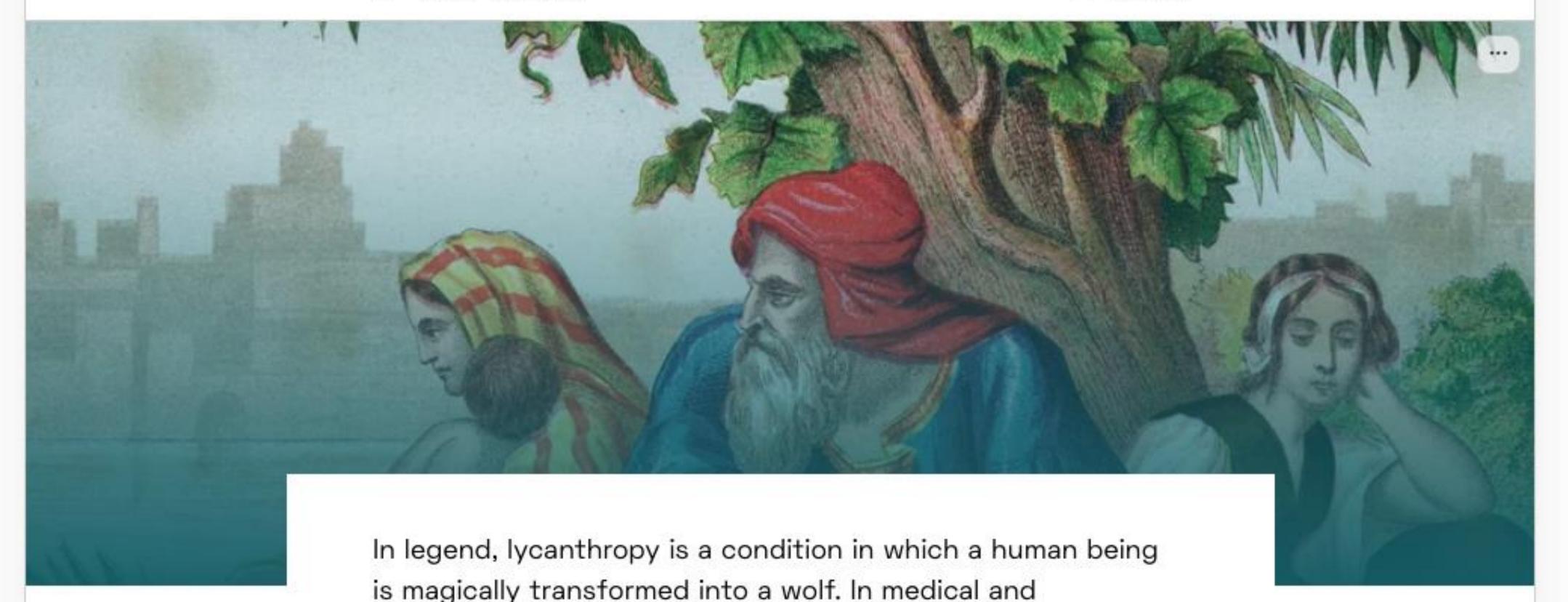
The most famous sufferer of this condition was King Nebuchadnezzar, who in the Book of Daniel "was driven from men and did eat grass as oxen". Nebuchadnezzar was the king of the Neo-Babylonian Empire from 605BC to 562BC. According to the Bible, he conquered Judah and Jerusalem and sent the Jews into exile. He was also credited with building the Hanging Gardens of Babylon.

Nebuchadnezzar was humbled by God for boasting about his achievements, lost his

# The Mesopotamian King Who Suffered From Lycanthropy

A DELL MARKEY



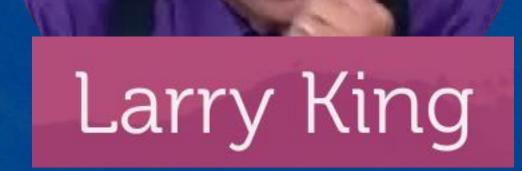




# Exodus 12:35-36 ESV

35 The people of Israel had also done as Moses told them, for they had asked the Egyptians for silver and gold jewelry and for clothing. 36 And the Lord had given the people favor in the sight of the Egyptians, so that they let them have what they asked. Thus they plundered the Egyptians.

Those who have succeeded at anything and don't mention luck are kidding themselves.



# Musk's Charm

"Luck is the best superpower, if you could have any superpower, luck is the one you would want"

## Source

https://www.netflix.com/nl/title/81111324 Film: Return To Space

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Thanks to Elon Pater, NL, for the link tip.

We are still wondering exactly what the charm is!



# Deuteronomy 8:7-10 ESV

<sup>7</sup> For the Lord your God is bringing you into a *good land*, a land of brooks of water, of fountains and springs, flowing out in the valleys and hills, 8 a land of wheat and barley, of vines and fig trees and pomegranates, a land of olive trees and honey, <sup>9</sup> a land in which you will eat bread without scarcity, in which you will lack nothing, a land whose stones are iron, and out of whose hills you can diq copper. 10 And you shall eat and be full, and you shall bless the Lord your God for the good land he has given you.

# #3: THE LORD IS PRESERVING YOUR SUCCESS

Deuteronomy 8:19 ESV
19 And if you forget the Lord
your God and go after other
gods and serve them and
worship them, I solemnly
warn you today that you shall
surely perish..



# Deuteronomy 8:19 ESV

<sup>19</sup> And if you *forget* the Lord your God and *go after* other gods and *serve them* and *worship them*, I solemnly warn you today that *you shall surely perish*.

# **Numbers 14:24,30 NIV**

<sup>24</sup>But because my servant Caleb has a **different spirit** and **follows me wholeheartedly**, I will bring him into the land he went to, and his descendants will inherit it.

30 Not one of you will enter the land I swore with uplifted hand to make your home, except Caleb son of Jephunneh and Joshua son of Nun.

# FAITHFULNESS BEARS FRUITFULNESS





## **Acts 20:24 ESV**

<sup>24</sup> But I do not account my life of any value nor as precious to myself, if only I may **finish my course** and the **ministry** that I received from the Lord Jesus, to testify to the gospel of the grace of God.



# A Charge to TRUST the LORD is:

PREPARING YOU FOR SUCCESS
GIVING YOU POWER FOR SUCCESS
PRESERVING YOUR SUCCESS

